

DREW McDERMOTT

Certified Firearms Appraiser | Owner MDRF Enterprises LLC

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PROFESSIONAL SUMMARY

Firearms appraiser and owner of MDRF Enterprises LLC, providing Fair Market Value (FMV), Marketable Cash Value (MCV), estate liquidation valuations, and professional firearm acquisition services since June 1, 2012.

More than a decade of hands-on work involving modern and historical firearms, condition grading (PPGS method), NRA grading criteria, provenance research, legal transfer compliance, and documentation suitable for estate, trust, and legal proceedings.

Delivers photographic documentation, serialized logs, and formal appraisal reports suitable for court submission.

PROFESSIONAL EXPERIENCE

MDRF Enterprises LLC — Founder, Certified Appraiser

Saint Louis, Missouri • 2012–Present

- Performs full-scope firearm appraisals for individuals, estates, probate cases, and high-value collections.
- Determines valuation using Fair Market Value, Marketable Cash Value, and comparable sales analysis.
- Provides written reports with condition grading, photography, serial documentation, and valuation rationale.
- Advises individuals, attorneys, executors, trust firms, and estate professionals managing inherited or discovered firearms.
- Experienced in risk-mitigation and lawful transfer channels when estates include prohibited or restricted items.
- Conducted valuation and acquisition of hundreds of firearms and collection-level evaluations.

PUBLICATIONS & PROFESSIONAL WRITING

Author of *Firearm Insights for Estate Professionals* — ongoing professional publication explaining valuation methods, FMV vs MCV, legal transfer obligations, probate firearm discovery procedures, and asset liquidation strategies.

Key Examples include:

- Estate Cleanout Checklist: Handling Firearms Safely & Legally
- FMV vs MCV: Understanding Appraisal Values in Probate
- Executor's Guide to Handling Firearms in Missouri Estates
- How to Appraise, Downsize, or Sell a Firearm Collection

Writing is used by attorneys, estate planners, fiduciaries, and families to guide real-world decision-making and compliance.

AREAS OF EXPERTISE

- Firearms Appraisal (FMV & MCV Valuation Standards)
- Estate Firearms & Probate Inventory Documentation
- USPAP-Aligned Appraisal Methodology
- PPGS Condition Grading Standard (Photo Percentage System)
- NRA modern condition descriptions grading criteria
- Market Comparable Research & Fair Liquidity Analysis
- Serialized Identification, Matching, Import/Proof Mark Recognition
- Risk, Transfer, and Legal Handling Guidance for Heirs & Fiduciaries
- Conducting Appraisals Suitable for Presenting in Court

CERTIFICATIONS & APPRAISAL METHODOLOGY

- Certified Firearms Appraiser – AGI (USPAP Inspired)
- Condition evaluation based on PPGS & NRA Grading Standards using photographic comparison
- Appraisal methodology incorporates market comps, liquid cash value, collector demand, and salability factors

EDUCATION & CERTIFICATIONS

Certified Firearms Appraiser (AGI – USPAP aligned)

Bachelor of Science – Marketing | Northeastern University, 1992